

Hardware	Hardware Part Number	One-time Fee (USD)	SaaS Part Number	Software module available?	Ongoing Software Fee (USD)	No. of devices	Comments
14" Toast Flex Terminal (on stand)	176014	\$419.40	SUB011/SUB001	Yes	\$50.00		Per Month Per Device
14" Toast Flex for Guest (direct attach guest display)	178014	\$469.53	SUB011/SUB001	Yes	\$50.00	2	Per Month Per Device
BBPOS Magnetic Stripe Reader	BBP402	\$69.00		No		2	
Toast Thermal Printer (attached to Toast Flex Terminal, no power supply)	SNB320	\$86.71		No		2	
Toast Cash Drawer	HSZ316	\$43.21		No		2	
Toast Cash Drawer Money Tray Insert	HSZ302	\$30.00		No			
Barcode Scanner w/Stand	ZEB303	\$119.40		No			
14" Toast Flex for Kitchen with Swing Arm Wall Mount	TF001-B14K	\$419.40	SUB008	Yes	\$50.00		Per Month Per Device
22" Toast Flex for Kitchen with Swing Arm Wall Mount	TK01-B22CA	\$599.40	SUB008	Yes	\$50.00		Per Month Per Device
14" Toast Flex for Kitchen on Stand (counter top)	185014	\$419.40	SUB008	Yes	\$50.00		Per Month Per Device
22" Toast Flex for Kitchen on Stand (counter top)	TF01-22BSCA	\$599.40	SUB008	Yes	\$50.00		Per Month Per Device
Toast Impact Ticket/Kitchen Printer	TK001-M300	\$179.40		No			
Toast Standalone Thermal Printer with Power Supply	451012	\$197.40		No		1	
Toast Go 2 Handheld*	779006	\$284.40	SUB120	Yes	\$50.00	2	Per Month Per Device
Toast Go 2 5-in-1 Charging Dock	458011	\$119.40		No		1	
14" Toast Flex for Kiosk (wall mount)**	TBD	\$419.40	SUB015	Yes	\$75.00		Per Month Per Device
14" Toast Flex for Kiosk (on counter top stand)**	TBD	\$419.40	SUB015	Yes	\$75.00		Per Month Per Device
22" Toast Flex for Kiosk with Swing Arm Wall Mount	TF01-22KIWCA	\$599.40	SUB015	Yes	\$75.00		Per Month Per Device
22" Toast Flex for Kiosk on Stand (counter top)	TF01-22KISCA	\$599.40	SUB015	Yes	\$75.00		Per Month Per Device
Additional Ongoing Software Fees							
Multi-Location Management (Enterprise Data Management)			SUB003	Yes	\$65.00	1	Per Month Per Toast Back End (Revenue Center). First revenue center will be charged \$65/mo and all additional revenue centers will be charged \$15/mo
Hotel PMS Integration			INT205	Yes	\$75.00	1	Per Month Per Property
Integration API Monthly Subscription (Givex, Iris, SevenRooms, OpenTable, FreedomPay, Avero, ProfitSword)			SUB002	Yes	\$25.00	1	Per Month Per Property
Implementation Services Fees		Services Part Number	One-time Fee (USD)				Comments
Remote Group Training (live or recorded sessions)	SVCM01	\$120.00				1	Per Property, no limit on the number of times an individual can take a class
- Includes Manager training session (1.5 hours)							
- Includes Staff training session (1 hour)							
- Includes Menu training (1 hour)							
Onsite Day (hardware installation/testing, go-live support)	IMPON02	\$800.00				1	Per Property, per 8 hour day during normal business hours of 7:00am-9:00pm local time
- Includes hardware installation & testing							
- Includes go-live support							
Multi-Location Management Build	IMPMB02	\$1,000.00				1	Per Property, one time
Core Implementation 1-2 Tablets	IMPBA01						
Core Implementation 3+ Tablets	IMPBA03	\$360.00				1	Per Property for account creation and menu build with 4 hours of review with Toast menu specialist
OPTIONAL SERVICES:							
Onsite Training at Marriott Corporate (8 hours)	SVC019	\$800.00					Per day, 8 hours during normal business hours of 7:00am-9:00pm local time
Onsite Train-the-Trainer Class (8 hours)	SVC019	\$800.00					Per Property, per 8 hour day during normal business hours of 7:00am-9:00pm local time

1:1 Remote Combined Manager/Staff Training (2.5 hours)	TRN123	\$234.00					Per Property, per session during normal business hours of 7:00am-9:00pm local time
1:1 Remote Manager Training (1.5 hours)	TRN123	\$180.00					Per Property, per session during normal business hours of 7:00am-9:00pm local time
1:1 Remote Staff Training (1.25 hours)	TRN123	\$156.00					Per Property, per session during normal business hours of 7:00am-9:00pm local time
Onsite Installation Day (8 hours)	IMPON02	\$800.00					Per Property, per resource, for an 8 hour day during normal business hours of 7:00am-9:00pm local time
After Hours Service Fee	SVC021	\$250.00					Per Property, per resource, for services performed outside of normal business hours of 7:00am-9:00pm local time
Travel & Expenses	SVC020	\$800.00					Per resource, per visit. Only charged to Properties that are more then 120 miles from Toast's closest contractor's office
Remote Go-Live Support Session (4 hours)	SVC011	\$222.00					Per Property, per 4-hour session during normal business hours of 7:00am-9:00pm local time
Professional Services - Custom Reporting	SVC010	\$140.00					Per hour, for menu reconfiguration or other Marriott-specific work requested post-live
Professional Services - Menu Item Photography	IMPBOO1	\$500.00					Per session
ADDITIONAL COSTS:							
Cancellation <48 Hours	SVC017	\$240.00					Per occurrence, for late cancellation and rescheduling
Cannot Complete	SVC017	\$350.75					Per occurrence, site not ready for install per Toast's System Requirements in Appendix 2-A of the MSA

NOTE:

* Once the Toast Go 3 handheld is available, Toast will provide incentive pricing for a defined period of time allowing Properties to replace the Toast Go 2 with the Toast Go 3

** The part numbers and final list pricing will be inserted into this Exhibit once the 14" Toast Flex for Kiosk terminal is released for purchase